

# **SPECIAL CITY COMMISSION MEETING AGENDA**

City Hall Commission Chambers

Tuesday September 26, 2017

5:00 p.m.

MEETING #5079

## **CALL TO ORDER**

## **ROLL CALL**

1. Discussion of EAS (Essential Air Service) and Approval of Recommendations to the Department of Transportation
2. Tour of Bio Gas Plant

## **ADJOURNMENT**

## Memorandum

*To: City Manager  
City Commissioners*

*From: Corey Keller*

*Date: September 25, 2017*

*Subject: Airline Selection Committee  
Recommendation*

*Agenda Item: New Business*

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**Recommendation:** Staff, the Airport Advisory Board, and the Airline Selection Committee recommend that Commission allow staff to recommend Boutique Airways offering 18 weekly flights with a total subsidy of \$3,621,182.00 annually to the Federal Department of Transportation (DOT) to be the Essential Air Service (EAS) provider for Dodge City.

**Background:** On September 12, 2017 the DOT accepted proposals for Dodge City, Liberal, Crescent City, CA, Kearney, and North Platte NE. Dodge City received 4 proposals for air service from the DOT. The proposals received for Dodge City were;

1. Boutique Air offering 18 weekly round trip flights: three per day, two on Saturday, and one on Sunday utilizing an 8/9 seat Pilatus PC-12. The Total annual subsidy for this option is \$3,621,182.00
  - a. Second option, Boutique Air offering 24 weekly round trip flights to Denver per week with total annual subsidy \$4,211,523.00. Both options allow for a plane to overnight in Dodge City. (Schedules for both options are attached.)
2. GreatLakes offering two round trips per day utilizing the 9/18 seat Beechcraft 1800 with a total annual subsidy of \$2,321,500.00
3. KeyLime offering two shared flights per day with Liberal utilizing a 19 seat Metroliner with a total annual subsidy of \$1,789,083.00.
  - a. A second option shared with Liberal utilizing the 19 seat Metroliner with a public demand type schedule similar to charter flights with a total annual subsidy of \$1,321,479.00
  - b. A third option shared with Liberal utilizing a 30 seat Regional Jet with a public demand type schedule similar to charter flights with a total annual subsidy of \$2,430,444.00

4. Silver Airways offering two shared flights looped with Liberal utilizing the SAAB 340 with a total annual subsidy of \$2,791,386.00. Their bid included an all five cities or nothing proposal.

Key Lime and Silver Airways proposals are available in the City Manager's office for review.

On September 21, 2017 the Airline Selection Committee made up of Susan Otterstein, Ken Strobel, Paul Yaroslaski, Mellissa McCoy met to conference call with both Boutique Air and GreatLakes airlines for this EAS selection process. During this meeting the committee unanimously agreed that the proposal from Boutique Air would be the best option to provide commercial air service for Dodge City. The Airport Advisory Board has also agreed that the proposal from Boutique should be staff's recommendation to the DOT.

**Justification:** Recent years Dodge City's commercial air service has declined greatly, enplanements continue to decline due to the reliability of our commercial air service or lack thereof. The Airport Advisory Board, the Selection Committee, and staff agree that to revitalize the community and surrounding areas using the airport as well as increase enplanements a change in our commercial service is necessary.

**Financial Considerations:** The recommendation has no monetary value to City Of Dodge City.

This is only a recommendation, the final decision will be made by the US Secretary of Transportation with assistance from the Department of Essential Air Service office.

**Attachments:**

Airline Proposals  
Bid Comparison Sheet for Dodge City  
Boutique's proposed schedule

Sep-17	Dodge City	Dodge City	Dodge City	Liberal	Liberal	Liberal
Boutique Air	\$3,621,182.00 Denver PC-12 8/9 Seat 18 nonstop Ticket and Baggage Agreement/United \$59.00 Average Fare	\$4,211,523.00 Denver PC-12 8/9 Seat 24 nonstop Ticket and Baggage Agreement/United \$69.00 Average Fare		\$3,515,596.00 Denver PC-12 8/9 Seat 18 nonstop Ticket and Baggage Agreement/United \$59.00 Average Fare	\$4,209,579.00 Denver PC-12 8/9 Seat 24 nonstop Ticket and Baggage Agreement/United \$59.00 Average Fare	
GreatLakes	2,321,590.00 Denver Beech Craft 1900 9/18 Seat 14 nonstop Code Share/ United/Ticket and Baggage Agreement/ American & Delta \$99.00 Average Fare			2,321,590.00 Denver Beech Craft 1900 9/18 Seat 14 nonstop Code Share/ United/Ticket and Baggage Agreement/ American & Delta \$99.00 Average Fare		
KeyLime	\$1,927,334.00 Denver MetroLiner 19 Seat 12 onestop /Tied to Liberal No Code Share/ No ticket and Baggage Agreement \$100.00 Average Fare	\$1,423,596.00 Denver MetroLiner 19 Seat/ Tied To Liberal On Demand/Scheduled No Code Share/ No ticket and Baggage Agreement \$100.00 Average Fare	\$2,618,256.00 Denver Dornier Jet 30 Seat/ Tied To Liberal On Demand/Scheduled No Code Share/ No ticket and Baggage Agreement \$100.00 Average Fare	\$1,789,083.00 Denver MetroLiner 19 Seat/ Tied to Liberal 12 nonstop No Code Share/ NoTicket and Baggage Agreement \$100.00 Average Fare	\$1,321,479.00 Denver MetroLiner 19 Seat/ Tied To Liberal On Demand/Scheduled No Code Share/ NoTicket and Baggage Agreement \$100.00 Average Fare	\$2,430,444.00 Denver Dornier Jet 30 Seat/ Tied To Liberal On Demand/Scheduled No Code Share/ NoTicket and Baggage Agreement \$100.00 Average Fare
Silver Airways (Must Win Nebraska and Kansas to Provide Service)	\$2,791,386.00 Denver SAAB 340 33 Seat 6 nonstop & 6 onestop Tied to Liberal and Nebraska Cities United Code Share/ Ticket and Baggage Agreement Jet Blue, American, Alaska, Air Canada, Delta, Hahn Air, All Nippon Airways \$105.00 Average Fare			\$2,705,217.00 Denver SAAB 340 33 Seat 6 nonstop & 6 onestop Tied to Liberal and Nebraska Cities United Code Share/ Ticket and Baggage Agreement Jet Blue, American, Alaska, Air Canada, Delta, Hahn Air, All Nippon Airways \$105.00 Average Fare		
SkyWest				\$3,747,998 Denver CRJ 200 Jet Service 50 Seat 12 nonstop/ Weekly United Code Share \$79.00 Average Fare		
SkyValue				\$4,729,669.00 Option 7 LBL & BFF Denver ERJ145 Jet Service 50 Seat/ Tied to ScottsBluff 12 nonstop No Code Share/ NoTicket and Baggage Agreement \$83.16 Average Fare	\$5,538,271.00 Option 8 LBL Only Denver ERJ145 Jet Service 50 Seat/ Tied to ScottsBluff 12 nonstop No Code Share/ NoTicket and Baggage Agreement \$83.16 Average Fare	\$4,764,202.00 Option 9 LBL & All NE Denver ERJ145 Jet Service 50 Seat/ Tied to ScottsBluff 12 nonstop No Code Share/ NoTicket and Baggage Agreement \$83.16 Average Fare

# **Essential Air Service Proposal**



**Dodge City, KS**

**DOT-OST-1998-3502**

**September 12th, 2017**



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## About Boutique Air

### Our Story

Headquartered in San Francisco, California, Boutique Air has been in operation since 2007. We began by flying fire surveillance missions for the U.S. Forestry Service and Bureau of Land Management. We evolved to provide air charter services across the west coast with our fleet of Pilatus and Cessna aircraft. As a charter operator we have received certifications from both industry-leading safety organizations, ARG/US and Wyvern. Boutique Air employs pilots that are highly experienced and hold the most advanced FAA ratings - a key reason for our continued perfect safety record.

In July of 2012, Boutique Air applied for commuter operating authority from the Department of Transportation. We quickly passed tests on financial fitness and management competency, receiving authority for scheduled service in January of 2014. We began flying scheduled service between Los Angeles and Las Vegas in January of 2014.

We have worked to develop effective distribution channels. We have connections in place with all of the major Global Distribution Systems (GDSs), which travel agents use to access the market. You will find us on Worldspan and Galileo (Travelport), Sabre, and Amadeus. In addition, we are on the major Online Travel Agencies (OTAs), including Expedia, Travelocity, Priceline, Orbitz, CheapTickets, and CheapOAir.

### EAS Contracts

On April 22, 2014 Boutique Air received its first EAS contract when the DOT selected the airline to provide service between Clovis and DFW. Since then, we have continued our track record of success and now serve 17 different EAS communities and operate out of 31 different airports. Continuing on a path of successful growth in the EAS market, Boutique Air began service to Massena, NY in April of this year.



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## What People Are Saying About Boutique Air

*Boutique Air PC-12, one of the **best turboprop aircraft** on the market!... Give them a try!!*

-Tarek A. via Yelp.com

*We also feel that the PC-12 aircraft bid by Boutique Air presents the **safest and most comfortable option for the traveling public.***

-Hon. Mayor David Lansford in Recommendation Letter  
City of Clovis, NM

*Flew with Boutique from LA to Vegas and back and must say I was extremely surprised. From the ease of check-in, To the flight itself, **the whole process was great.** Price was competitive with any other airline out there. I plan on flying boutique for all my Vegas outings, and may even look into renting the whole plane for a group trip. Thanks Boutique!*

-Kevin J. via Yelp.com

*We find that Boutique Air is fit, willing and able to operate as a commuter air carrier, and **capable of providing reliable Essential Air Service...***

-Susan L. Kurland in Clovis EAS Award  
Asst. Sec. for Aviation and International Affairs  
US DOT

*Right now Boutique Air is a **very cool secret.***

-Examiner.com

*Flew with Boutique Air from LA to Las Vegas round trip and it was a great experience. **Good service, on time departures, and a hassle free and nice way to travel in general.** A really nice pilot and copilot as well.*

-Patrick S. via Yelp.com

***Smooth flights and personable staff** are part of the experience...*

-Clovis News Journal

## Route Map



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## Aircraft:

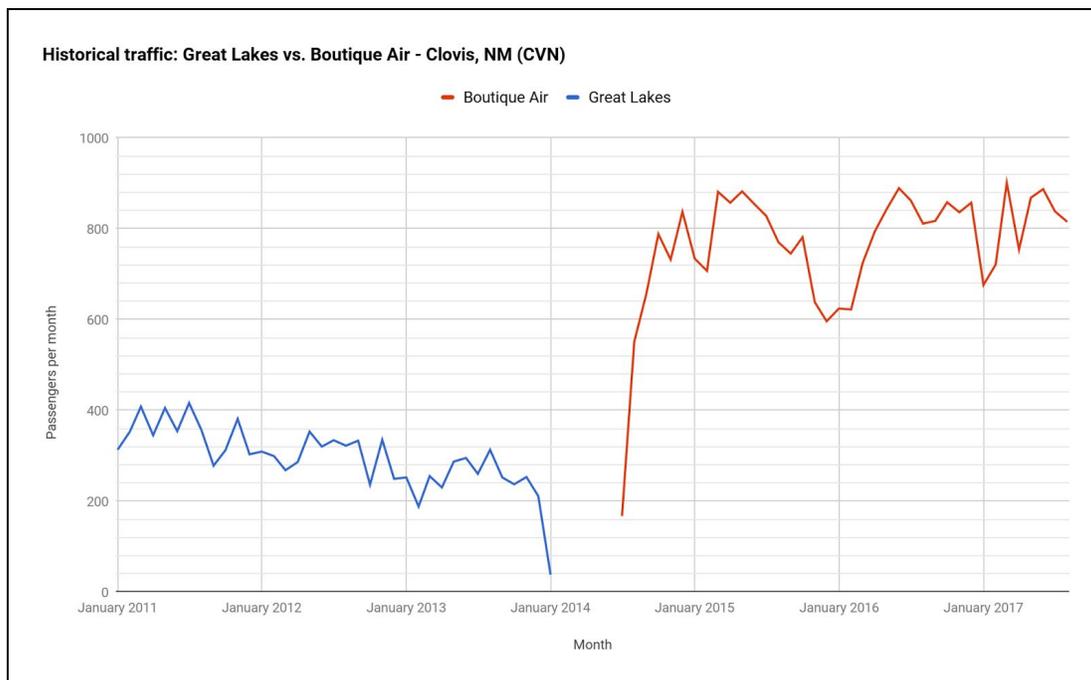
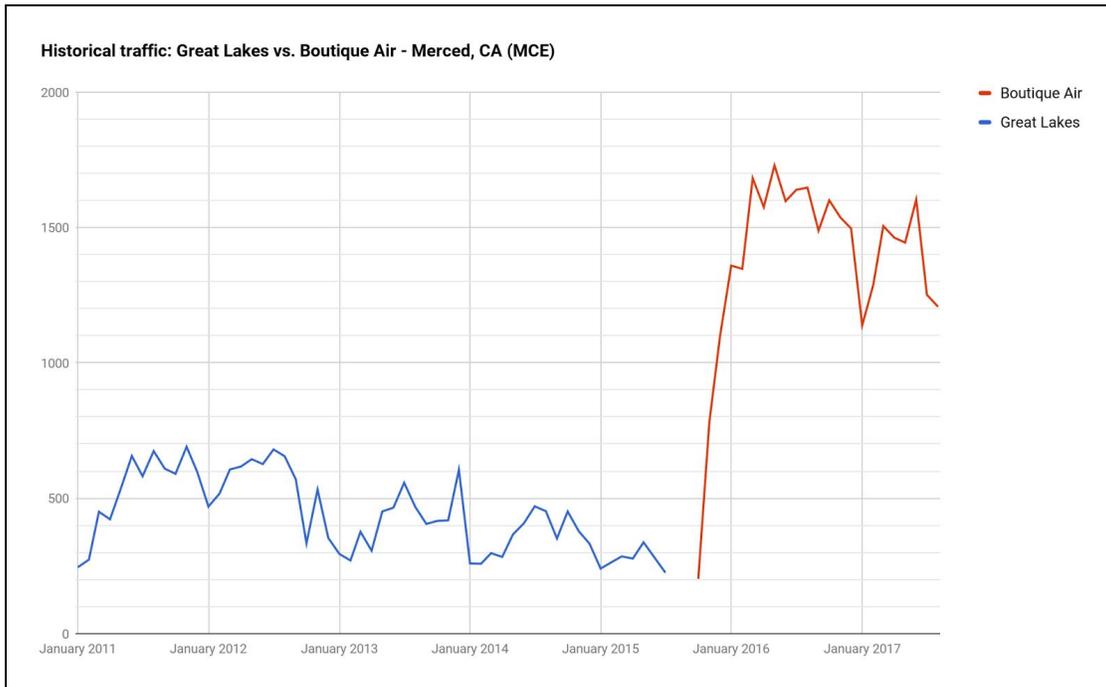
Boutique Air currently operates a modern fleet of Pilatus PC-12 aircraft. All flights are flown by Captains with over 1,200 hours of flight experience and an instrument rating. While we are certified to fly single pilot we opt to fly with a two pilot crew. Boutique Air ensures pilots provide a level of customer service beyond that of normal commercial airlines.

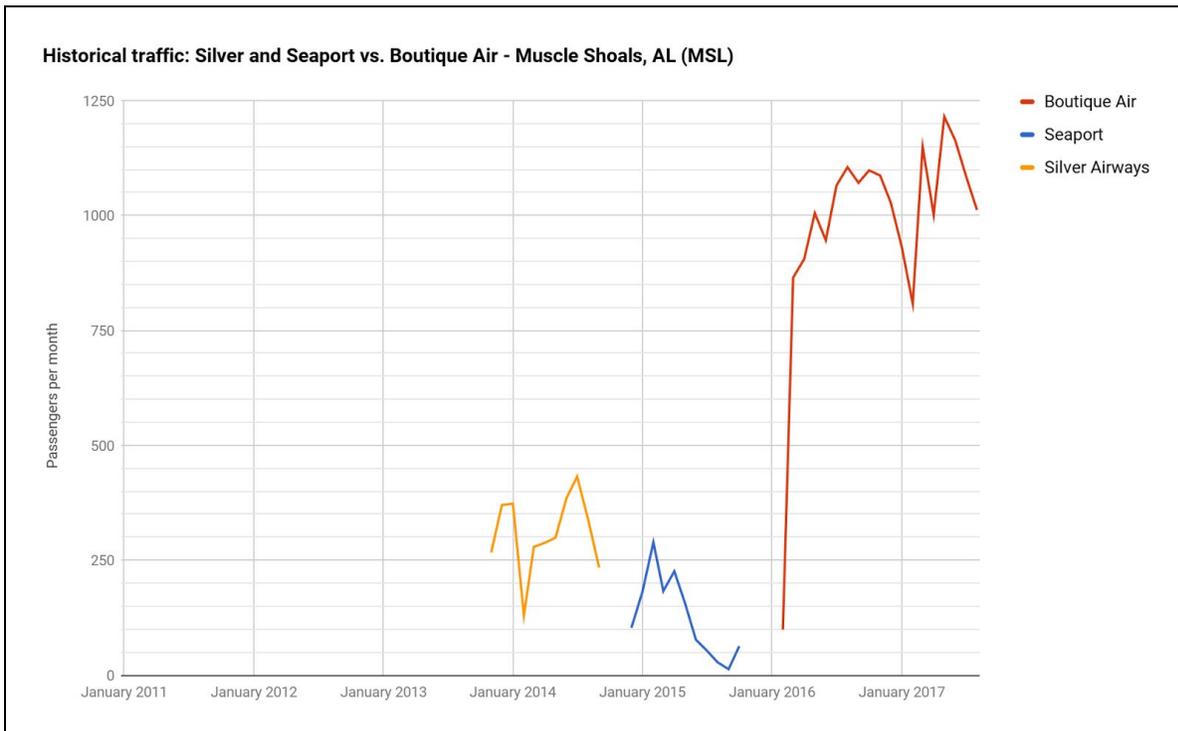
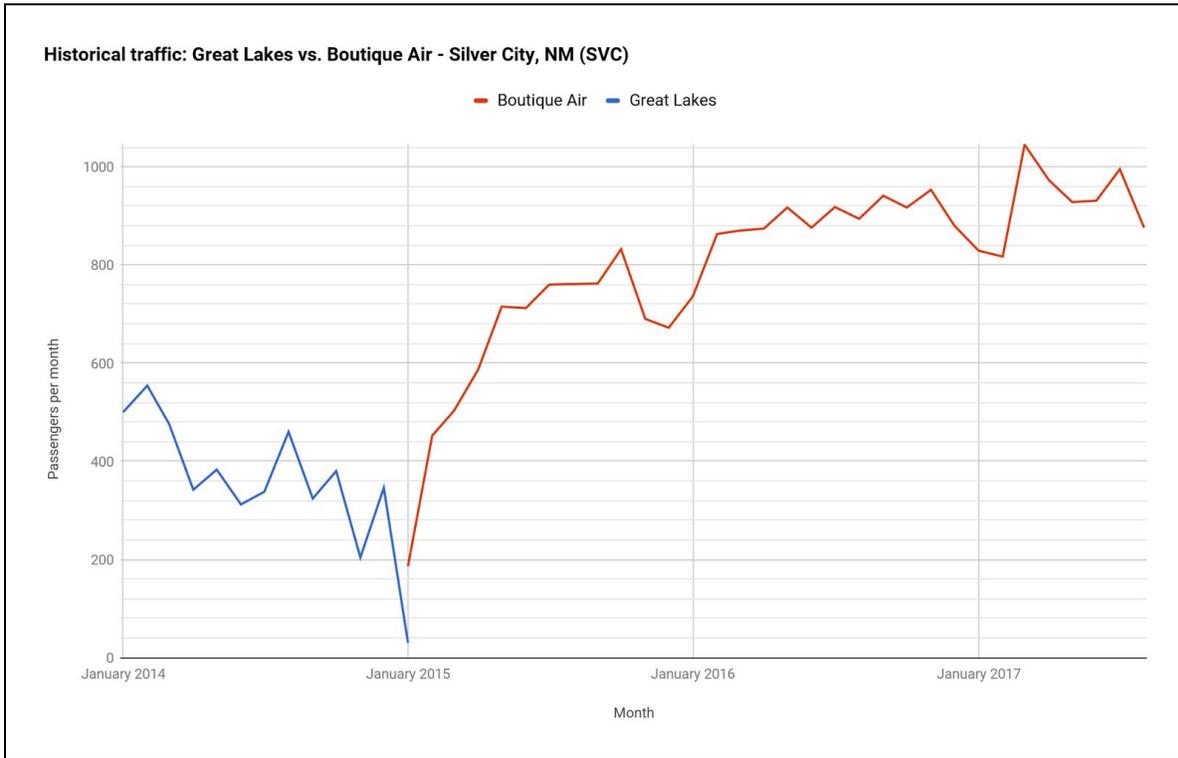
- 8 Passenger Executive Configuration or 9 Passenger Commuter Configuration
- Pressurized Cabin
- Power Outlets
- Enclosed Lavatory



## Historical Passenger Traffic Performance

Boutique Air has established a proven track record in resuscitating air service in EAS communities which have been devastated by poor execution from prior carriers as illustrated by the passenger traffic graphs below.

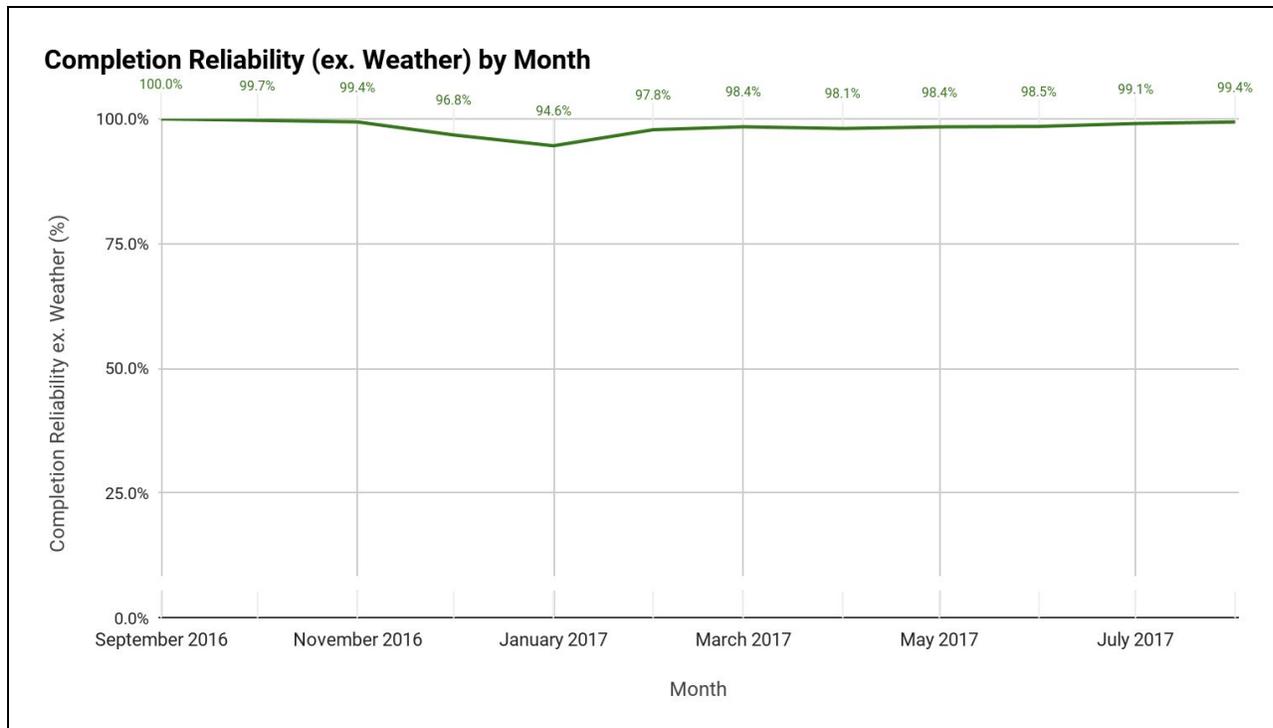






## **Boutique Air Completion Reliability**

Boutique Air also prides itself on its flight completion reliability. For the year ending December 2016, Boutique Air averaged a completion reliability of 98.3% across its network (*Trailing 12 months T100 data ending August 2017*).





# Proposal

## Overview

Our proposals would be flown in eight or nine-seat, modern, pressurized Pilatus PC-12 aircraft. The term is two years.

In order to increase brand recognition in the community, Boutique Air will spend at least \$20,000 per year if it is selected for advertising & marketing to help ensure that air service for the community is a success. We will utilize a combination of radio, print, billboard, TV, and internet advertising.

## Note on Service Start Date

Boutique Air will begin service 60-90 days after the DOT issues the order selecting Boutique Air as the EAS carrier. Boutique air will start service as early as operationally possible.

## Note on Interline Agreements

Boutique Air launched its interline agreement with United Airlines on May 1, 2017. Customers now have flow-through ticketing and baggage capabilities for those flights that connect with United Airlines.

# Community Input

Shortly after the bids are complete, Boutique Air will schedule meetings with airport and/or city officials. This will allow us to answer any questions and provide additional information.

While we can't promise we will be able to implement everyone's suggestions, we welcome feedback from the community, as well as anyone who may have an interest in the proposed flights. What we can promise is that we will listen to your feedback, and give it the attention and consideration it deserves.

With respect and appreciation,

Shawn Simpson  
CEO

## Dodge City, KS

### Option 1: 18 Weekly Nonstop RTs DDC-DEN (3 Daily)

Operations	<b>PC-12</b>
Scheduled Flights	1,872
Completed Flights (98%)	1,835
Scheduled Block Hours	2,683
Scheduled Seats	14,976
Scheduled ASMs	4,372,992
Revenue	
Passengers	10,050
Average Fare	\$59
Fare Revenue	\$592,950
<b>Total Revenue</b>	<b>\$592,950</b>
Expenses	
Fuel	\$831,792
Ownership	\$960,000
Maintenance and Reserves	\$1,139,126
Crew	\$494,546
Airport Rent	\$183,600
Landing Fees	\$49,688
Staff	\$171,600
Insurance	\$20,000
Marketing and Distribution	\$20,000
Other Indirect Costs	\$143,107
<b>Total Costs</b>	<b>\$4,013,459</b>
Profit Element	<b>\$200,673</b>
Margin	5.0%
<b>Total Annual Subsidy</b>	<b>\$3,621,182</b>

## Dodge City, KS

### Option 2: 24 Weekly Nonstop RTs DDC-DEN (4 Daily)

Operations	<b>PC-12</b>
Scheduled Flights	2,496
Completed Flights (98%)	2,446
Scheduled Block Hours	3,578
Scheduled Seats	19,968
Scheduled ASMs	5,830,656
Revenue	
Passengers	13,400
Average Fare	\$69
Fare Revenue	\$924,600
<b>Total Revenue</b>	<b>\$924,600</b>
Expenses	
Fuel	\$1,109,056
Ownership	\$960,000
Maintenance and Reserves	\$1,518,834
Crew	\$659,395
Airport Rent	\$183,600
Landing Fees	\$66,251
Staff	\$171,600
Insurance	\$20,000
Marketing and Distribution	\$20,000
Other Indirect Costs	\$182,810
<b>Total Costs</b>	<b>\$4,891,546</b>
Profit Element	<b>\$244,577</b>
Margin	5.0%
<b>Total Annual Subsidy</b>	<b>\$4,211,523</b>

**Boutique Proposed Schedule For Dodge City**

**3 round trips per day:**

**▼ OPTION 1 ▼ 3 daily RT**

Departure	Destination	Leave	Arrive	Turn	Flight Time	M	T	W	T	F	S	S
DDC	DEN	7:30	8:00	0:45	1:30	X	X	X	X	X	X	
DEN	DDC	8:45	11:15	0:30	1:30	X	X	X	X	X	X	
DDC	DEN	11:45	12:15	0:45	1:30	X	X	X	X	X	X	
DEN	DDC	14:00	16:30	0:30	1:30	X	X	X	X	X		X
DDC	DEN	17:00	17:30	0:45	1:30	X	X	X	X	X		X
DEN	DDC	18:15	20:45	0:30	1:30	X	X	X	X	X		X

**4 round trips per day:**

**▼ OPTION 2 ▼ 4 daily RT**

Departure	Destination	Leave	Arrive	Turn	Flight Time	M	T	W	T	F	S	S
DDC	DEN	6:30	7:00	0:45	1:30	X	X	X	X	X	X	
DEN	DDC	7:45	10:15	0:30	1:30	X	X	X	X	X	X	
DDC	DEN	10:45	11:15	0:45	1:30	X	X	X	X	X	X	
DEN	DDC	12:00	14:30	0:30	1:30	X	X	X	X	X		X
DDC	DEN	15:00	15:30	0:45	1:30	X	X	X	X	X		X
DEN	DDC	16:15	18:45	0:30	1:30	X	X	X	X	X		X
DDC	DEN	19:15	19:45	0:45	1:30	X	X	X	X	X		X
DEN	DDC	20:30	23:00	0:30	1:30	X	X	X	X	X		X



# Great Lakes Aviation, Ltd.



Provider of Essential Air Service for over 32 years throughout Midwest and Western regions of the United States.



# Meet Our Fleet



- **Beechcraft 1900D**  
28 aircraft
- **19 and 9 seat turboprop**
- **EMB120 Brasilia**  
6 aircraft
- **30 seat turboprop**
- **Flight Attendant**
- **Lavatory**



# Business Model

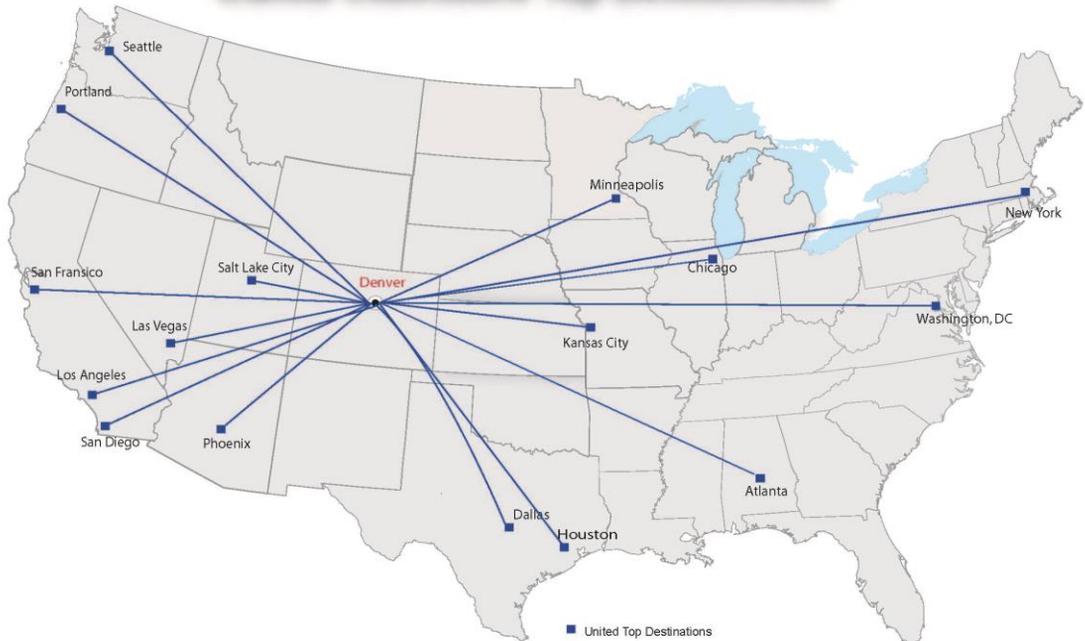
- Equipment branded as Great Lakes
- Local segment service sold as Great Lakes (ZK)
- Codeshare with United Airlines (UA).
- Interline ticketing agreements with American Airlines, Delta Airlines, and United Airlines.



# Codeshare with UA

- Allows passengers to effortlessly transfer to a United flight.
- Baggage transfer to final destination.
- Access to over 100 domestic and international destinations.

**United Codeshare Top Destinations**





# Marketing and Ticketing

- Sold on major travel agencies
  - Expedia
  - Travelocity
  - Priceline
  - Also sold on our website  
[Flygreatlakes.com](http://Flygreatlakes.com)



Before the United States Department of Transportation

Washington, DC

September 12, 2017

Essential Air Service at

SCOTTSBLUFF, NEBRASKA  
CRESCENT CITY, CALIFORNIA  
KEARNEY, NEBRASKA  
NORTH PLATTE, NEBRASKA  
DODGE CITY, KANSAS  
LIBERAL, KANSAS/GUYMON, OK

Docket OST-2003-14535  
Docket OST-1997-2649  
Docket OST-1996-1715  
Docket OST-1999-5173  
Docket OST-1998-3502  
Docket OST-1998-3498

under 49 U.S.C. 41731 et.seq.

This contains Great Lakes Aviation, LTD. response to US DOT Orders Requesting Proposals 2017-8-10 and 2017-08-11.

Great Lakes Aviation, Ltd. is pleased to submit this proposal to provide essential air transportation at Scottsbluff, Kearney and North Platte Nebraska, Dodge City and Liberal, Kansas, and Crescent City, California. Each market should be viewed as a stand alone proposal.

In accordance with the instructions in the order to provide a "last and final" proposal, Great Lakes has provided a description of the proposed service to these Essential Air Service points.

Great Lakes will provide service at these points in Nebraska, Kansas and California as Great Lakes Airlines.

The company will also continue to offer the benefits of its code share agreement with United Airlines. In addition, Great Lakes maintains interline ticket and baggage agreements with the majority of the other carriers serving Denver and Sacramento, which allows for maximum utility of our air service to the airline customers flying in and out of these markets.

Schedules will be designed to provide maximum connectivity to United Airlines. All proposals contemplate the use of Beechcraft 1900D or Embraer EMB-120 aircraft.

Questions and comments may be referred to:

Philip Lundeen  
Chief Financial Officer  
Great Lakes Aviation, Ltd.  
1022 Airport Parkway  
Cheyenne, WY 82001  
(307) 432-7000

or

James Sullivan  
Chief Operating Officer  
Great Lakes Aviation, Ltd.  
1022 Airport Parkway  
Cheyenne, WY 82001  
(307) 432-7000





## Great Lakes Aviation, Ltd.

Annual Compensation Requirements for Essential Air Service at

**Kearney, Nebraska to Denver (DEN)**

Three Round Trips - B1900

As an alternative, Great Lakes would consider providing Two Round Trips  
of 30 seat EMB-120 Brasilia equipment for the same annual subsidy

Departures:	1,840
Block Hours:	2,454
Revenue Passenger Miles:	6,710,000
Available Seat Miles:	10,662,800
Load Factor	62.93%

### Operating Revenues:

Passenger: EAR                      22,000 psgs at                      \$85.00                      \$1,870,000

Other:                      0.62% of pax revenue                      \$11,594

**Total Operating Revenues:**                      **\$1,881,594**

### Operating Expenses:

Direct:                      Aircraft and Hull Insurance                      \$395,761  
   Fuel and Oil                      \$952,535  
   Flying Operations                      \$686,433  
   Maintenance                      \$1,047,829

**Total Direct Expenses:**                      **\$3,082,558**

**Total Indirect Expenses:**                      **\$1,544,471**

**Total Operating Expenses:**                      **\$4,627,029**

**Operating Loss**                      **(\$2,745,435)**

**Profit Element**                      **5% of Total Operating Expenses**                      **\$231,351**

**Annual Compensation Requirement:**                      **\$2,976,786**

This Proposal is submitted with no upline scheduling restrictions



## Great Lakes Aviation, Ltd.

Annual Compensation Requirements for Essential Air Service at

**North Platte, Nebraska to Denver (DEN)**

Three Round Trips - B1900

As an alternative, Great Lakes would consider providing Two Round Trips  
of 30 seat EMB-120 Brasilia equipment for the same annual subsidy

Departures:	1,840
Block Hours:	2,024
Revenue Passenger Miles:	4,788,000
Available Seat Miles:	7,970,880
Load Factor	60.07%

### Operating Revenues:

Passenger: LBF                      21,000 psgrs at                      \$70.00                      \$1,470,000

Other:                      0.62% of pax revenue                      \$9,114

**Total Operating Revenues:**                      **\$1,479,114**

### Operating Expenses:

Direct:                      Aircraft and Hull Insurance                      \$395,761  
   Fuel and Oil                      \$805,008  
   Flying Operations                      \$566,153  
   Maintenance                      \$938,231

**Total Direct Expenses:**                      **\$2,705,153**

**Total Indirect Expenses:**                      **\$1,403,595**

**Total Operating Expenses:**                      **\$4,108,748**

**Operating Loss**                      **(\$2,629,634)**

**Profit Element**                      **5% of Total Operating Expenses**                      **\$205,437**

**Annual Compensation Requirement:**                      **\$2,835,071**

This Proposal is submitted with no upline scheduling restrictions







## Great Lakes Aviation, Ltd.

Annual Compensation Requirements for Essential Air Service at  
Crescent City, California to Sacramento (SMF)  
Two Round Trips - B1900

Departures:	1,223
Block Hours:	1,529
Revenue Passenger Miles:	3,825,000
Available Seat Miles:	9,355,950
Load Factor	40.88%

### Operating Revenues:

Passenger:	DDC	15,000	psgrs at	\$77.00	\$1,155,000
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Other:	0.62% of pax revenue	\$7,161
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Total Operating Revenues:	\$1,162,161
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### Operating Expenses:

Direct:	Aircraft and Hull Insurance	\$721,710
	Fuel and Oil	\$619,555
	Flying Operations	\$574,858
	Maintenance	\$810,245

Total Direct Expenses:	\$2,726,368
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Total Indirect Expenses:	\$1,226,063
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Total Operating Expenses:	\$3,952,431
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Operating Loss	(\$2,790,270)
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Profit Element	5% of Total Operating Expenses	\$197,622
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Annual Compensation Requirement:	\$2,987,892
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This Proposal is submitted with no upline scheduling restrictions

Enplanement Data Boutique and GreatLakes

Rank	RO	ST	Locid	City	Airport Name	S/L	Hub	CY 16 Enplanements	CY 15 Enplanements	% Change
570	CE	NE	AIA	Alliance	Alliance Municipal	GA	None	2,139	1,474	45.12%
363	WP	AZ	PGA	Page	Page Municipal	P	N	14,746	19,440	-24.15%
477	WP	AZ	SOW	Show Low	Show Low Regional	CS	None	4,139	2,253	83.71%
503	WP	AZ	PRC	Prescott	Ernest A Love Field	CS	None	3,451	3,428	0.67%
492	NM	CO	ALS	Alamosa	San Luis Valley Regional/Bergman Field	CS	None	3,863	3,105	24.41%
461	CE	NE	CDR	Chadron	Chadron Municipal	CS	None	4,474	1,715	160.87%
558	NM	CO	PUB	Pueblo	Pueblo Memorial	GA	None	2,316	3,674	-36.96%
487	CE	KS	SLN	Salina	Salina Regional	CS	None	3,967	10,079	-60.64%
458	NM	CO	CEZ	Cortez	Cortez Municipal	CS	None	4,564	2,303	98.18%
521	SW	NM	CNM	Carlsbad	Cavern City Air Terminal	CS	None	3,057	1,827	67.32%
482	NM	UT	CNY	Moab	Canyonlands Field	CS	None	4,109	2,105	95.20%
451	SW	NM	CVN	Clovis	Clovis Municipal	CS	None	4,854	4,799	1.15%
592	CE	KS	DDC	Dodge City	Dodge City Regional	GA	None	1,793	2,396	-25.17%
581	CE	KS	LBL	Liberal	Liberal Mid-America Regional	GA	None	1,968	5,456	-63.93%
601	CE	NE	MCK	McCook	McCook Ben Nelson Regional	GA	None	1,619	333	386.19%
443	SO	AL	MSL	Muscle Shoals	Northwest Alabama Regional	CS	None	5,295	802	560.22%
437	SW	NM	SVC	Silver City	Grant County	CS	None	5,442	3,945	37.95%
501	GL	MN	TVF	Thief River Falls	Thief River Falls Regional	CS	None	3,524	1,029	242.47%
484	NM	UT	VEL	Vernal	Vernal Regional	CS	None	4,007	1,320	203.56%
520	NM	WY	CYS	Cheyenne	Cheyenne Regional/Jerry Olson Field	CS	None	3,067	3,650	-15.97%

\* Yellow are cities flown by Boutique

\* Red are cities flown by GreatLakes . (They will be losing Pueblo in Decemeber to SkyWest)